

January 19, 2015

Purpose: Discuss Options of Maintaining the LOSAP Program

Meeting called to order at 7:00 p.m.

Attendees:

John Klosowski/Rick Tofte//Joe Toscano/Oscar Urena/Renee Tassani

RBC Wealth Management: Gary Mazzarelli

Penflex, Inc.: Anthony Hill

The Brewster Southeast Joint Fire District currently has a Post Entitlement Fixed Interest Annuity Program.

The LOSAP Program as of right now takes up 16% of our budget. Rick Tofte has been working on this program for the last 4 years. Anthony Hill suggests that the actuarial numbers run on a calendar year, not as it is right now (beginning March 1-the following February 28). It is not suggested by Anthony Hill that we purchase any more annuities at this time.

The District made a decision to continue Life Insurance Policy Post Entitlement Age. There are members that are covered but others that are not. This needs to be addressed. If we were to remove Life Insurance, it would be a \$10,000/year savings. They will look into purchasing Life Insurance through the Fire Department for a total of \$20,000. If purchased this way it could save money.

Gary Mazzarelli spoke, currently he along with Dave Rogers, manages 205 plans totaling \$350,000,000. LOSAP is their core business. They have 30 years experience. They would invest money in mutual funds. With them we would be provided:

- Monthly Statement
- Quarterly Performance Review
- Email updates

As of right now we only get one statement a year.

The following options were reviewed which other districts have done:

Elsmer Fire District: Converted existing DB plan to DC plan.

Jonesville Fire District: Created Tier II with entitlement age to 65 for new firefighters after certain date. All existing firefighters kept their current entitlement age of 55.

Rotterdam Fire District: Lowered 40 years of service cap to 28 years.

South Farmingdale Fire District: Froze existing DB Plan and instituted new DC Plan prospectively.

The board is to meet with Glatfelter as well on 2/23/15. Before we select the company and plan needed to get the most funding and service for the LOSAP fund .

Meeting adjourned by John Klosowski at 8:25 p.m.